



Westfield, PA USA
Westborough, MA USA
Mendota Heights, MN USA
Guadalajara, Mexico

Dear Valued Customers,

With the many recent announcements regarding closures, social distancing, shelter in place and other orders limiting certain activities and business operations issued by local, state, and other government entities, we are writing this letter to confirm that all Electri-Cord Manufacturing locations remain open.

We are categorized as an essential business to the medical device and national security industries. Our healthcare products are crucial to the work of healthcare providers, economic prosperity and continuity of the United States. We play a critical role in the mission of ensuring our customer's critical healthcare products are delivered to hospitals and other healthcare providers.

As we have all heard, Hospitals, healthcare institutions, and healthcare professionals desperately need increasing quantities of medical devices as quickly as possible. We have seen an increase in customer's demand for our products which are used in medical equipment – including ventilators, mobile X-ray, CT systems, ultrasound and patient monitors. These critical medical devices are required for the triage and treatment of COVID-19 patients.

We are prioritizing our labor force to support medical products used on “life-sustaining” equipment. Our system has been updated to give priority to customers which have provided official notification of their “essential” status. We are asking that our key suppliers remain open as well to support the evolving needs of our critical customers.

The health and safety of our workers and communities is paramount. Electri-Cord is complying with CDC directives and has taken, implemented, and trained its employees regarding the CDC's recommendations related to social distancing, sanitation and good hygiene practices. Only those employees and contractors necessary to perform manufacturing operations related to our healthcare products are in our facility, and the remainder of our employees are working from home.

We wish you all well in this time of uncertainty and welcome an open communication on how we can weather the current conditions together.

Sincerely,

Mitch Samuels

A handwritten signature in black ink that reads "Mitch Samuels". The signature is written in a cursive style and is positioned to the left of a vertical line.

President, Owner
Electri-Cord Manufacturing Co.